

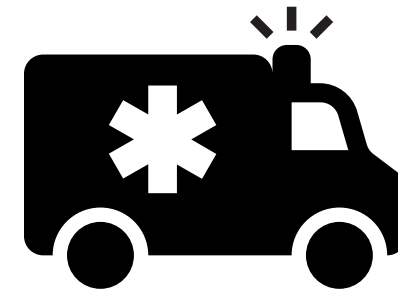


S O U T H   D A K O T A

**Foundation for Medical Care**



## EMS EXTRAS WEBINAR SERIES



Expertise on EMS Programs and Resources

<https://sdfmc.org/ems-regional-service-designation/>



## EMS DISTRICT 4 & 7 PRIORITIES

- **Collaboration:** Working Together to Achieve EMS Improvement
- **Funding:** Identifying Sources for Sustainable Funding
- **Workforce:** Engaging the Younger Generation



# COMMUNITY DEVELOPMENT THROUGH ENDOWMENTS AND GRANTS



- **Ginger Neimann**  
Senior Program Officer  
South Dakota Community Foundation
- **Jeff Veltkamp**  
Director of Development  
South Dakota Community Foundation

- Describe the initiatives and services of the South Dakota Community Foundation
- Explain the different models for community-based sustainable funding
- Highlight key programs and services available to support community philanthropy



# EMS Extras Presentation

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January 14<sup>th</sup>, 2026



**Ginger Niemann**

*Senior Program Officer*

South Dakota Community Foundation



**Jeff Veltkamp**

*Director of Development*

South Dakota Community Foundation







## Who We Are

As a statewide community foundation, we work with donors, nonprofits and community leaders to strengthen philanthropy in South Dakota every day.



# Our History/Mission

Established in 1987 as part of Governor George S. Mickelson's vision for South Dakota

## Our Mission

Bringing philanthropy to life for a stronger South Dakota



For Donors



For Advisors



For Communities



For Nonprofits

# SDCF Today (end of 2025)

\$40 million+ granted to support charitable causes

1300+ endowed funds established

\$1.3 Billion+ in assets





# Two Arms of Foundation

- **Unrestricted Grantmaking**

- South Dakota Fund
- Nonprofit Savings Account
- Beyond Idea Grants (BIG)  
*(Bush Foundation partnership)*
- Bush Prize: South Dakota  
*(Bush Foundation partnership)*

- **Administration of Funds**

- Community Savings Accounts
- Agency Endowments
- Designated
- Donor Advised
- Field of Interest
- Scholarship



# South Dakota Fund Grants

- **Program/Project Grants**
- **Traditional Areas of Focus:** Culture, Economic Development, Education, Financial Literacy, Health and Human Services
  - Grant Sizes: \$2,000 - \$20,000
    - Financial Literacy efforts may request more
- **2026 Initiatives:** Child Well-being, Housing, Workforce Development
  - Grant Sizes: Development up to \$50K; Implementation up to \$100K
- **Match required:** Contributions, Grants, Fundraisers, In-kind
- **Timeline:** Rolling; Letter of Inquiry/Application

# Nonprofit Savings Account Grant

## Endowment Building Challenge Grants:

### Grant Size:

- \$1 for every \$4 raised for an endowment, up to \$20,000
- To receive full \$20,000; \$80,000 must be raised - creating a \$100,000 endowment
- Fundraising timeframe is 2 years
- Endowment to benefit nonprofit organization that is IRS verified in SD
  - Fund balance invested in perpetuity
  - 4.5% of the average fair market value is available annually

### Timeline:

- Rolling

# Beyond Idea Grants

in partnership with the Bush Foundation

- **Community based problem-solving grants**
- **\$1.2 million available:** 2026 & 2027
- **Grant Sizes:** \$5,000 - \$100,000/year
  - Development up to \$50,000
  - Testing/Spreading up to \$100,000
- **Multi-year funding may be considered**
- **No Match Required**
- **Competitive Process**
- **Timeline:** Opens June 1, Closes June 30, 2026





# Bush Prize: South Dakota

in partnership with the Bush Foundation

- **Award:**
  - Identifies and honors extraordinary organizations that consistently engage and lead their community toward creative solutions.
- **Transformational Impact:**
  - Created meaningful, long-lasting change to address issues affecting their community
- **History of Creative Solutions:**
  - At least three to five years of creative solutions
- **Grant Size:**
  - 2 Honorees will be awarded \$250,000 EACH
    - Finalists receive \$10,000 EACH
- **Timeline:** Opens April 1, Closes April 30, 2026



# Two Arms of Foundation

- **Unrestricted Grantmaking**

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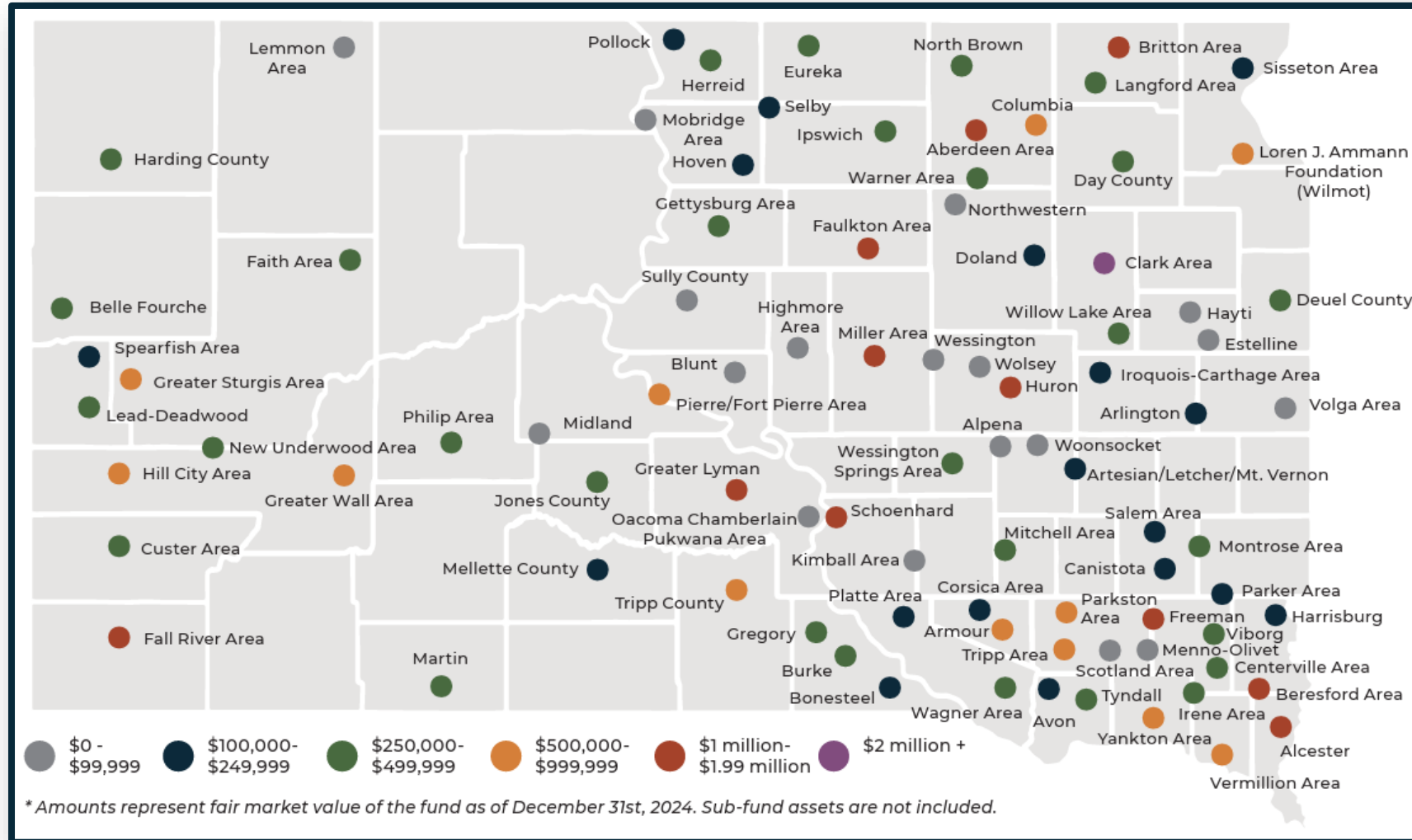
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# Community Savings Account

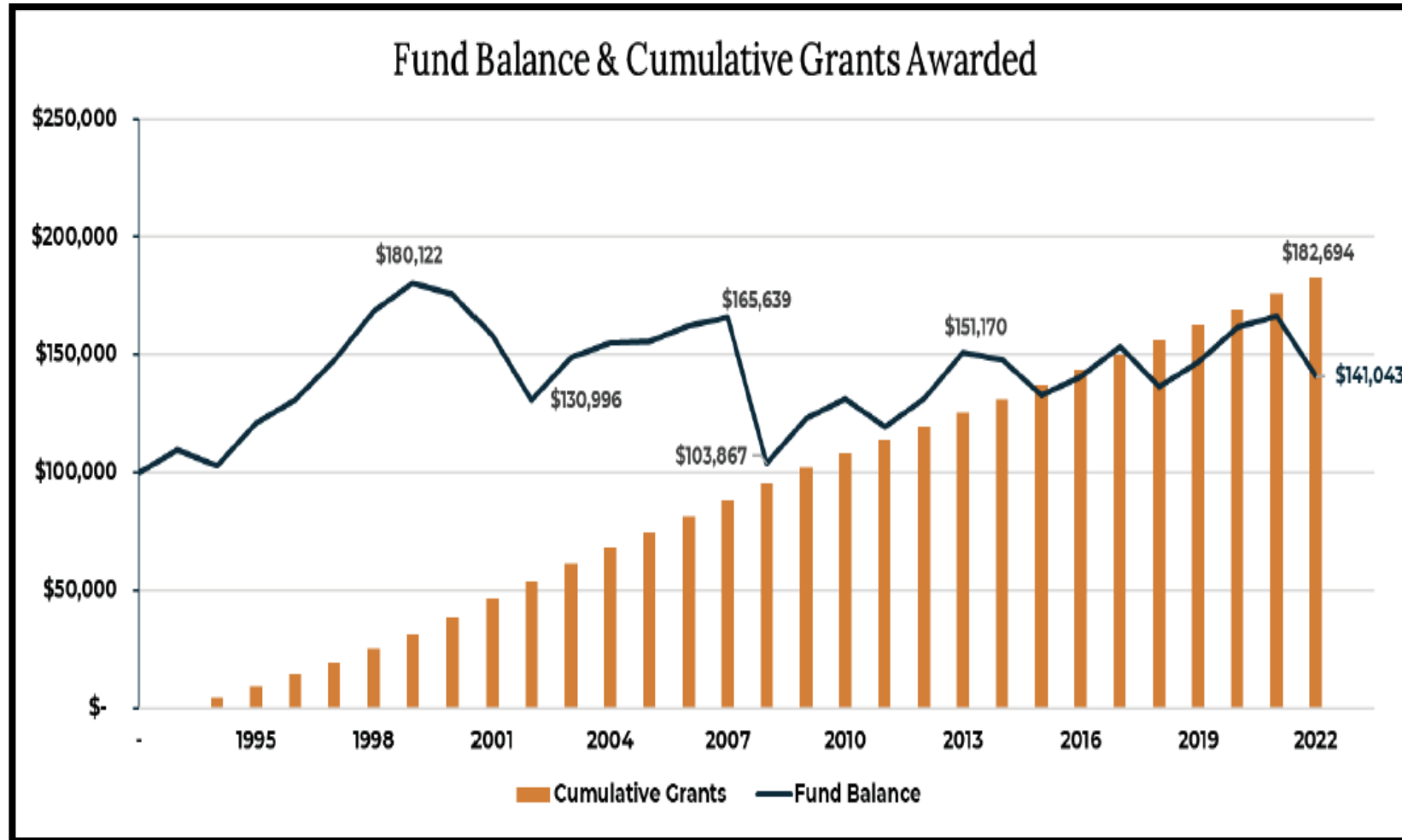


**90  
Communities**

***Through local  
guidance, the  
money raised in  
your community,  
stays in your  
community.***



# Example Fund



## Over 30 years....

- Beginning balance: \$100,000
- Average annual return: 6.4%
- Annual administration fee: 0.9%
- Distribution rate: 4.5%
- Total grants distributed: \$182,694
- Current fund value: \$141,043
- Growth after distributions and fees: \$41,043





# SDCF Advantage

- ✦ **Highly personalized service**
- ✦ **Pooling investments / Investment expertise**
- ✦ **No setup fees**
- ✦ **Challenge grant opportunities**
- ✦ **Expertise to accept a wide variety of assets**
- ✦ **Increased development capacity**
- ✦ **Connecting donors to your mission**
- ✦ **Working on your behalf with advisors**
- ✦ **Sharing our partnerships/connections with you**





# SOUTH DAKOTA COMMUNITY FOUNDATION



**Ginger Niemann**

Senior Program Officer

[gniemann@SDCommunityFoundation.org](mailto:gniemann@SDCommunityFoundation.org)

**Jeff Veltkamp**

Director of Development

[jveltkamp@SDCommunityFoundation.org](mailto:jveltkamp@SDCommunityFoundation.org)

Call: 605.224.1025 or 800.888.1842

## THANK YOU!

# CAMP MED AND CONTINUING EDUCATION PROMOTES EMS CAREERS



- **Sheila Monnier**  
Associate Director
- **Mikayla Titus**  
Executive Director

- Describe the role of the Northeast South Dakota Area Health Education Center for promoting health careers
- Explain the process for bringing Camp Med to a community
- Highlight the impact of youth programs and continuing education for building the EMS workforce





S O U T H   D A K O T A

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**Foundation for Medical Care**



# QUESTIONS AND ANSWERS

## EMS HEROES AND HIGHLIGHTS CAMPAIGN

*Every story  
helps raise  
awareness and  
strengthen  
support for EMS.*





## CONTACT:

**Stephanie Hanson, RN**

[Stephanie.Hanson@sdfmc.org](mailto:Stephanie.Hanson@sdfmc.org)

**Stacie Fredenburg, BA, PMP**

[Stacie.Fredenburg@sdfmc.org](mailto:Stacie.Fredenburg@sdfmc.org)