

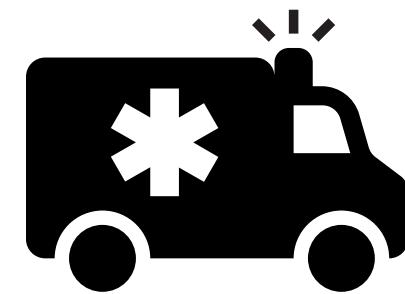


S O U T H D A K O T A

Foundation for Medical Care



EMS EXTRAS WEBINAR SERIES



Expertise on EMS Programs and Resources

<https://sdfmc.org/ems-regional-service-designation/>



EMS DISTRICT 4 & 7 PRIORITIES

- **Collaboration:** Working Together to Achieve EMS Improvement
- **Funding:** Identifying Sources for Sustainable Funding
- **Workforce:** Engaging the Younger Generation

COMMUNITY DEVELOPMENT THROUGH ENDOWMENTS AND GRANTS



- **Ginger Neumann**
Senior Program Officer
South Dakota Community Foundation
- **Jeff Veltkamp**
Director of Development
South Dakota Community Foundation

- Describe the initiatives and services of the South Dakota Community Foundation
- Explain the different models for community-based sustainable funding
- Highlight key programs and services available to support community philanthropy



EMS Extras Presentation

January 14th, 2026



Ginger Niemann

Senior Program Officer

South Dakota Community Foundation



Jeff Veltkamp

Director of Development

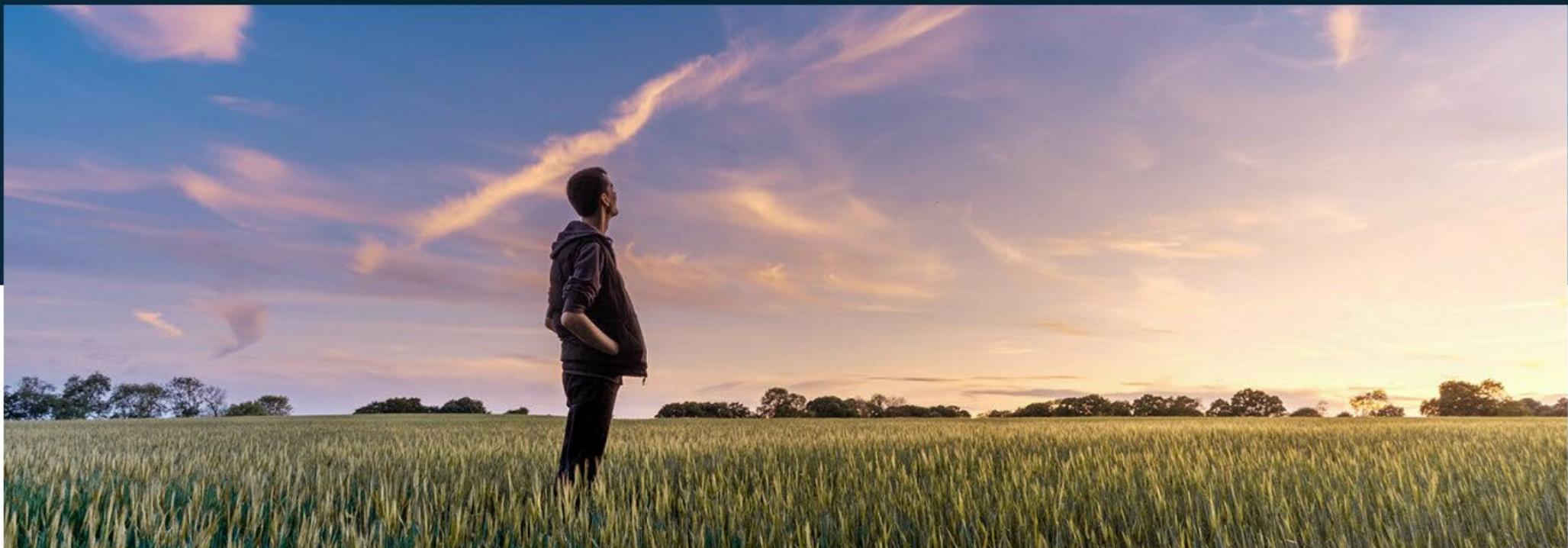
South Dakota Community Foundation





Who We Are

As a statewide community foundation, we work with donors, nonprofits and community leaders to strengthen philanthropy in South Dakota every day.



Our History/Mission

Established in 1987 as part of Governor George S. Mickelson's vision for South Dakota

Our Mission

Bringing philanthropy to life for a stronger South Dakota



For Donors



For Advisors



For Communities



For Nonprofits

SDCF Today (end of 2025)

\$40 million+ granted to support charitable causes

1300+ endowed funds established

\$1.3 Billion+ in assets



Two Arms of Foundation

- **Unrestricted Grantmaking**
 - South Dakota Fund
 - Nonprofit Savings Account
 - Beyond Idea Grants (BIG)
(Bush Foundation partnership)
 - Bush Prize: South Dakota
(Bush Foundation partnership)
- **Administration of Funds**
 - Community Savings Accounts
 - Agency Endowments
 - Designated
 - Donor Advised
 - Field of Interest
 - Scholarship



South Dakota Fund Grants

- **Program/Project Grants**
- **Traditional Areas of Focus:** Culture, Economic Development, Education, Financial Literacy, Health and Human Services
 - Grant Sizes: \$2,000 - \$20,000
 - Financial Literacy efforts may request more
- **2026 Initiatives:** Child Well-being, Housing, Workforce Development
 - Grant Sizes: Development up to \$50K; Implementation up to \$100K
- **Match required:** Contributions, Grants, Fundraisers, In-kind
- **Timeline:** Rolling; Letter of Inquiry/Application

Nonprofit Savings Account Grant

Endowment Building Challenge Grants:

Grant Size:

- \$1 for every \$4 raised for an endowment, up to \$20,000
- To receive full \$20,000; \$80,000 must be raised - creating a \$100,000 endowment
- Fundraising timeframe is 2 years
- Endowment to benefit nonprofit organization that is IRS verified in SD
 - Fund balance invested in perpetuity
 - 4.5% of the average fair market value is available annually

Timeline:

- Rolling

Beyond Idea Grants

in partnership with the Bush Foundation

- **Community based problem-solving grants**
- **\$1.2 million available:** 2026 & 2027
- **Grant Sizes:** \$5,000 - \$100,000/year
 - Development up to \$50,000
 - Testing/Spreading up to \$100,000
- **Multi-year funding may be considered**
- **No Match Required**
- **Competitive Process**
- **Timeline:** Opens June 1, Closes June 30, 2026



Bush Prize: South Dakota

in partnership with the Bush Foundation

- **Award:**
 - Identifies and honors extraordinary organizations that consistently engage and lead their community toward creative solutions.
- **Transformational Impact:**
 - Created meaningful, long-lasting change to address issues affecting their community
- **History of Creative Solutions:**
 - At least three to five years of creative solutions
- **Grant Size:**
 - 2 Honorees will be awarded \$250,000 EACH
 - Finalists receive \$10,000 EACH
- **Timeline:** Opens April 1, Closes April 30, 2026

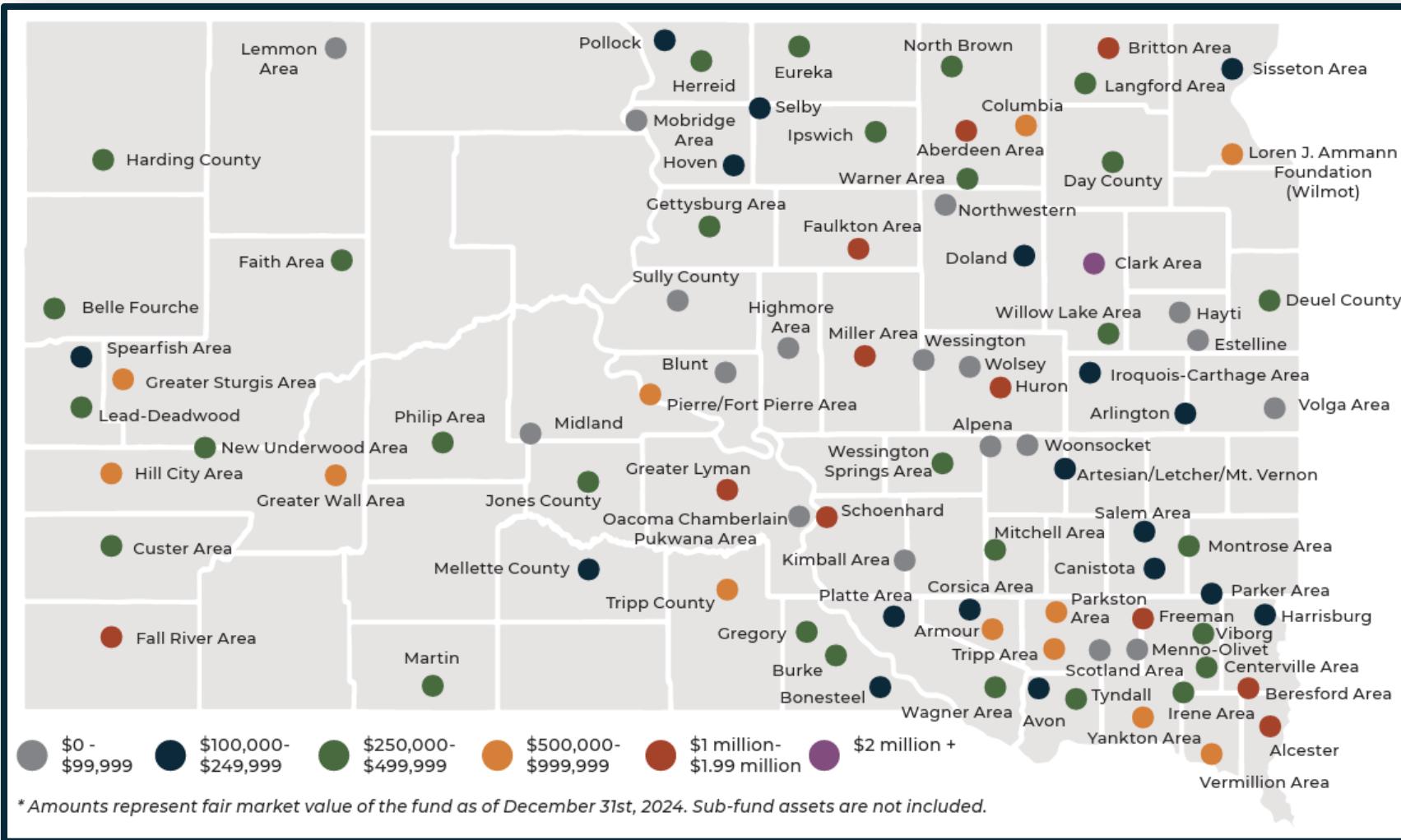


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Community Savings Account

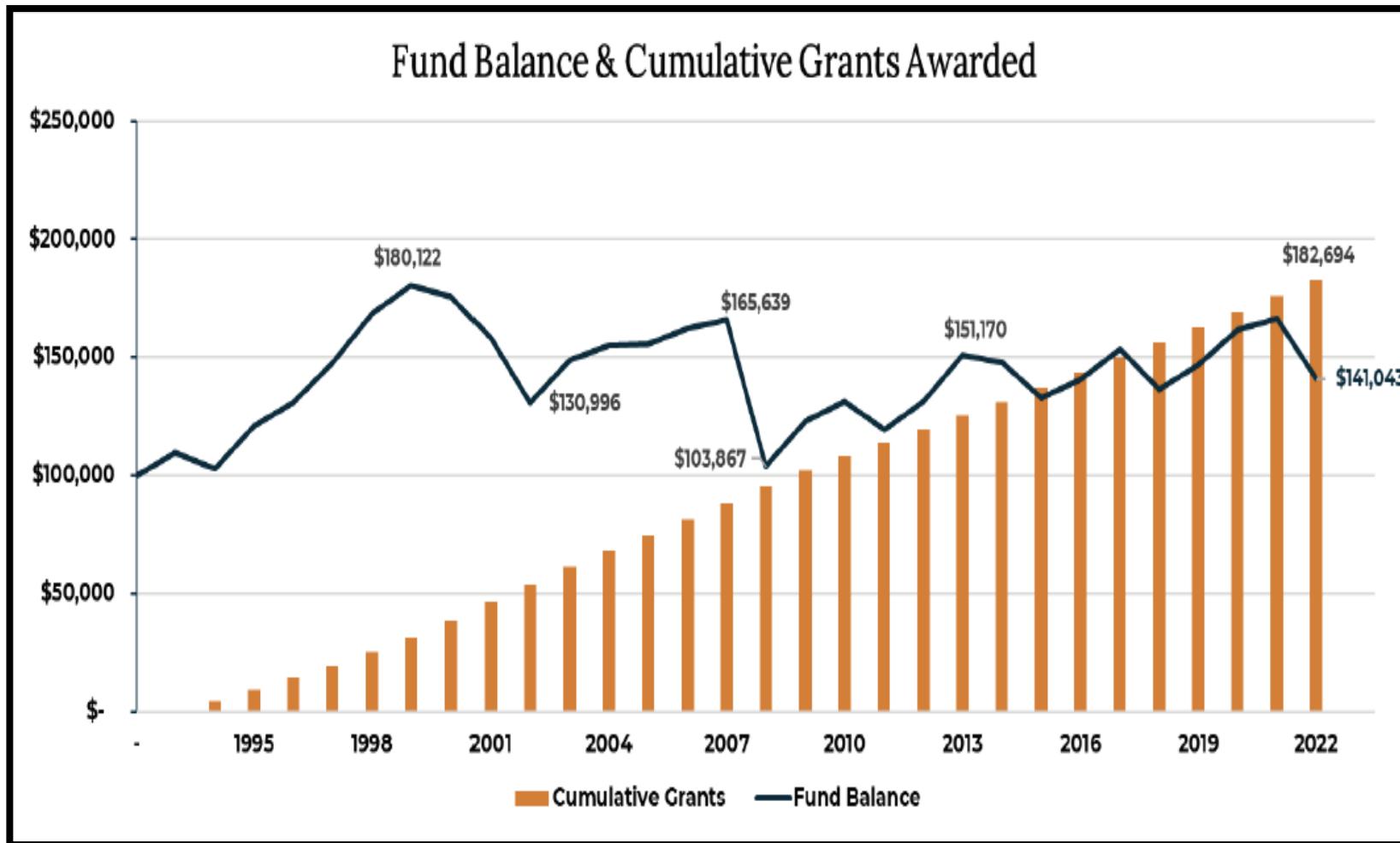


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Communities

*Through local
guidance, the
money raised in
your community,
stays in your
community.*



Example Fund



Over 30 years....

- Beginning balance: \$100,000
- Average annual return: 6.4%
- Annual administration fee: 0.9%
- Distribution rate: 4.5%
- Total grants distributed: \$182,694
- Current fund value: \$141,043
- Growth after distributions and fees: \$41,043



SDCF Advantage

- **Highly personalized service**
- **Pooling investments / Investment expertise**
- **No setup fees**
- **Challenge grant opportunities**
- **Expertise to accept a wide variety of assets**
- **Increased development capacity**
- **Connecting donors to your mission**
- **Working on your behalf with advisors**
- **Sharing our partnerships/connections with you**







Ginger Niemann

Senior Program Officer

gniemann@SDCommunityFoundation.org

Jeff Veltkamp

Director of Development

jveltkamp@SDCommunityFoundation.org

Call: 605.224.1025 or 800.888.1842

THANK YOU!

CAMP MED AND CONTINUING EDUCATION PROMOTES EMS CAREERS



- **Sheila Monnier**
Associate Director
- **Mikayla Titus**
Executive Director

- Describe the role of the Northeast South Dakota Area Health Education Center for promoting health careers
- Explain the process for bringing Camp Med to a community
- Highlight the impact of youth programs and continuing education for building the EMS workforce



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QUESTIONS AND ANSWERS

EMS HEROES AND HIGHLIGHTS CAMPAIGN

*Every story
helps raise
awareness and
strengthen
support for EMS.*





CONTACT:

Stephanie Hanson, RN

Stephanie.Hanson@sdfmc.org

Stacie Fredenburg, BA, PMP

Stacie.Fredenburg@sdfmc.org